

COMPANY PROFILE


property management

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WHY CHOOSE MINT?

At Mint, we understand that owning an investment property is a significant commitment.

Importantly, we understand that you want your property to be organised efficiently, treated with respect, and managed with such attention to detail that you have the confidence to relax.

Mint is able to achieve this through outstanding knowledge, superb service, and a commitment to getting great outcomes for all parties, including the best possible returns for investors.

This is underpinned by Mint's dedication to exceptional communication and to building long-lasting relationships with its clients. In addition, Mint stays ahead of the rest by investing in the latest technologies and processes and is always seeking to improve.

We call this the "Mint Difference". Our commitment to excellence means you will be highly satisfied and able to rest easy, knowing your property is in the right hands!

THE MINT DIFFERENCE

Mint adds value to each stage of the property management process, by accessing and leveraging industry best-practice processes and technologies e.g. using videos on various social media platforms to promote your property.

- Premier advertising for all Mint listings on *realestate.com.au*
- Full transparency and real-time information through owners' online portal
- 30 minute (not 10 minute) Open for Inspection, plus private appointments
- Electronic signatures for all legal agreements ensuring ease of use and accuracy
- We communicate with you, using your preferred method

Mint provides you with access to a wide network of exceptionally skilled and experienced professionals, as well as highly effective management tools, such as an owners' online portal. The portal provides you with 24-hour access to all your property details, including financial information and documentation, as well as providing status updates on maintenance and other jobs.

Mint's flexible communication style also means that you can choose your level of involvement with the management of your property, ranging from minimal engagement to very hands-on, knowing that no matter what, you're going to get a great outcome!

From your very first contact with Mint's Director, Megan Stuart, you will receive all the guidance and support you need to help manage your property, including finding the ideal tenant.



A key point of difference to other property managers is that Megan, a highly experienced and skilled professional, remains your point of contact throughout your relationship with Mint.

This makes ongoing communication straightforward, and gives you the confidence that nothing will be overlooked! From the moment you sign up with Mint, through to the ongoing day-to-day maintenance of your property, Megan always keeps you in the loop. In addition to having direct access to Megan, Mint has relationships with a number of other industry professionals (e.g. tradespeople), all with the same ethics and client focus, so that you can be confident all your property needs will be met.

- We have a straight forward "Love us or leave us" service guarantee
- Respectful and professional relationships with all tenants, always
- Signed quality agreements with trades people
- Annual review of insurances cover



ABOUT MEGAN STUART

Megan is a fully licensed real estate agent, with extensive property management experience, and a genuine passion for the industry. This experience includes a combination of leadership and hands-on management of portfolios of over 200 properties.

Megan's trademark is her ability to work closely with all stakeholders to build strong relationships and get the best outcomes for all parties. Her hands-on approach and engaging communication style, coupled with her outstanding knowledge and attention to detail, means great results for landlords and tenants alike.

As a property investor herself, this has enhanced her understanding of your needs and places her in a unique position to deliver truly outstanding service.

These skills and experience, combined with a genuine love for her job, make Megan a joy to work with, as evidenced by her glowing testimonials and ongoing relationships with her clients.

Megan does more than just keep you informed about rent increases and issues with the property - she goes beyond the standard service by giving great advice as to the best options and maximises the effectiveness of our investment. Always available and one step ahead. Takes all the stress away from having to deal with any issues. Highly recommended.

~ Rob & Maria

Megan has been nothing but professional, honest and patient in her conduct. She has worked closely with us to keep us informed and to address our concerns, throughout the entire rental process. Her passion for her job and her respect for both tenants and landlords show in her exemplary work.

~ Shaun & Christina

Megan's professionalism, honesty, depth of service and attention to detail is, and always has been, exceptional. It's great to finally have a property manager who values our business in the manner it deserves - something that has always been lacking with traditional real estate agencies who seem to be more interested in selling our properties rather than managing them.

~ Paul